

FORM

GlidePath

Great projects come from great partnerships. When everyone's working together, the process runs smoothly, and the results speak for themselves.

The FORM GlidePath is a structured roadmap designed to facilitate the right conversations at the right time, guiding your project from the first consultation to the final walkthrough. Each step keeps the team—homeowner, designer, and installer—aligned and focused on success.

1. Initial Consultation

Make sure we have the style and functionality the customer is looking for. Then make sure the ballpark budget, and timeline work. Set clear next steps and build trust.

2. Detailed Design

Translate initial ideas into a detailed, order-ready design. Go deep on understanding the clients motivations, success criteria and how they will make decisions. Help them explore what is possible (within their budget). Focus on getting the big things right first: layout, aesthetics and appliances. Test drive the design and dial in the details until the customer is satisfied.

→ [Design Intake](#)

→ [Measurements Guide](#)

3. Final Checks

Once the design has taken shape, the installer should visit the site to confirm measurements and finalize their estimate. If travel is significant, a deposit may be requested. The technical design team will also check the design for functionality, accuracy, and installability, so there are no surprises.

→ [Install Estimate Questionnaire](#)

→ [Technical Check Questionnaire](#)

4. Place Order

The balance payment sends the order to production. The technical design team will confirm the order with the factory and create project-specific installation instructions. Our dedicated customer success team will reach out to introduce themselves and will be on hand to work with you through to project completion.

→ [Example Installation Pack](#)

5. Delivery

The last-mile delivery company will reach out directly to schedule delivery. Any questions and our customer success team is on hand to help.

6. Install

Document site conditions, take photos, and confirm alignment with the homeowner before starting work. Place cabinets in position to visualize the layout and plan the work. Level, secure, and anchor cabinets, cut and install final pieces as needed.

→ [Install Start Notes](#)

7. Project Closeout

Complete a final walkthrough with the client. Take photos and fill out the completion report to ensure nothing is overlooked. Ask for a review where appropriate.

→ [Install Completion Report](#)